

## Præmium Business Solutions Conference 10 March 2010 (Star City, Sydney)

### *Preliminary Draft Program*

| Time          | Session  |   |
|---------------|--|---|
| 08.00 – 08.45 | <b>Conference registration</b>   |   |
| 08.45 – 09.00 | <b>Conference Welcome</b> ( <i>Warren Gibson, Praemium Australia</i> )   |   |
| 09.00 – 09.30 | <b>Independent economic review</b> ( <i>Dr Don Stammer</i> )   |   |
| 09.30 – 10.00 | <b>Where is the advice industry now? Issues for advisers</b> ( <i>Paul Resnik, Finametrica</i> )   |   |
| 10.00 – 10.30 | <b>Pricing your advice and getting it right</b> ( <i>Sue Viskovic, Elixir Consulting</i> )   |   |
| 10.30 – 11.00 | <b>Morning tea</b>   |   |
|               | <b>Module A</b>  | <b>Module B</b>   |
| 11.00 – 11.45 | <b>What do you need to deploy technology?</b> ( <i>Speakers to be confirmed</i> )  | <b>Key issues in building an SMSF business</b> ( <i>Panel of speakers confirmed: Ben Smythe, Heffron; Danny Mewett, Heffron. Two other speaker to be confirmed.</i> ) |
| 11.45 – 12.30 | <b>Communication &amp; client engagement</b> ( <i>Scott Brownbill, Brownbill Consulting &amp; another speaker to be confirmed</i> )  | <b>Practice development – building a practice development culture in your firm</b> ( <i>Sue Viskovic – Elixir Consulting</i> )  |
| 12.30 – 13.30 | <b>Lunch</b>   |   |
|               | <b>Module A</b>  | <b>Module B</b>   |
| 13.30 – 14.15 | <b>V-Wrap – the Universal Wrap</b> ( <i>Panel of speakers confirmed: Arthur Naoumidis, Praemium; Martyn Rose, Morgan Stanley Smith Barney, Andrew Varlamos, Powerwrap. Another speaker to be confirmed</i> ) | <b>Geared investment strategies for SMSFs</b> ( <i>Speakers to be confirmed</i> )   |
| 14.15 – 15.00 | <b>Strengthen your core business and outsource the rest</b> ( <i>Speakers to be confirmed.</i> )   | <b>Strategy SMAs – the future</b> ( <i>Arthur Naoumidis, Praemium; and another speaker to be confirmed.</i> )   |
| 15.00 – 15.30 | <b>Afternoon tea</b>   |   |
| 15.30 – 16.45 | <b>Successful business transitions – “How we did it”</b> ( <i>Panel of speakers to be confirmed.</i> )   |   |
| 16.45 – 17.00 | <b>Closing address</b> ( <i>Warren Gibson, Praemium Australia</i> )  |   |
| 17.00 – 18.30 | <b>Networking drinks</b>   |   |

If you haven't already done so, make sure you add these details to your calendar:

- **When:** Wednesday, 10 March 2010
- **Time:** 8.45am – 6.30pm
- **Venue:** Star City, Sydney
- **Cost:** \$50 (GST inclusive) per person (including morning tea, lunch, afternoon tea and cocktails at the end of the day)

More information about the speakers, a detailed agenda and registration details will soon be available on our website. Sponsorship opportunities are also still available.

**To register your interest, please email: [rsvp@praemium.com.au](mailto:rsvp@praemium.com.au) or contact Renny Chan on 03 8622 1275.**

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